

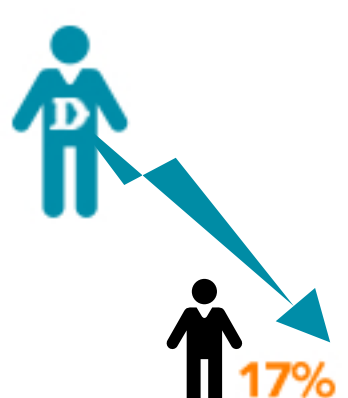
Deal Registration Programme

Secure the maximum discount available to any D-Link partner

Deal Registration is designed to reward and protect resellers who actively find opportunities and wish to work with D-Link on these opportunities.

5 facts you need to know about Deal Registration...

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Deal registration is only available to VIP+ partners
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D-Link will give the dealer a discount (up to 17%) and "lock down" the pricing so that no other dealer will get such favourable rates
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The registration period is valid for 3 months, and is available on deals worth over £3,000
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You'll get access to the best technical resource to support the opportunity
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Deal registration works on a first come, first served basis. We only ask for end-user information to ensure the opportunity has not already been registered

The Process

Deal registration submission is as simple as 1-2-3

Step 1



Sign in to the VIP+ portal and navigate to the Deal Registration section

Step 2



Provide essential end-user information and your preferred distributor should you win the deal

Step 3



Select products and quantities required then indicate when the opportunity is likely to close

Once the deal registration opportunity has been approved, a SPA will be generated and sent to your selected Distributor to quote you.

You are entitled to register a Deal with D-Link if the Deal is scheduled to close between 30-90 days out.

It is our goal to review and approve registered deals within 2 business days. If your deal registration is successful, then you will be notified via email automatically.



Access to D-Link highly trained technical staff
Technology



Secure ultimate competitive advantage
Ease

ADVANTAGES

Why should I register a deal?

Advantages of registering with Value in Partnership+ Resellers



Protects sales opportunities
Support



Secure special pricing for large or competitive deals
Collaboration



Access to largest possible discount
Financial